51845 5672

					DORAL (#950 Orders)				APRIL PROMOTION			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF (12M) 16612	FF 100 (12M) 1[illegible]	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#/SKUs LIGHTERS (20/SKU) ITEM #521573	
DIV #1622						COMPLETED					#/DISPLAYS PER DIRECT ACCOUNT	7057-0558
026300	3065	NO	AUER	1.38	1	2	1	2		3/24/97	83	
									P/Pymt	$168.00	90	✓ 0563
180000	1550	ARRIVAL DATE	ELMIRA	0.55	0	1	0	1		3/24/97	33	✓ 2.25 0564
									P/Pymt	~~$56.00~~ 63	33	
186350	3349	NO	F & T DISTR.	0.65	1	1	1	1		3/24/97	39	✓ 0566
									P/Pymt	$112.00	60	
236370	N/A	NO	GRAYS WHLS	0.55	1	0	1	0		3/24/97	33	✓ 2.25 0560
									63 P/Pymt	~~$56.00~~	33	
278580	NO	REQUIRED	HERKIMER	6.50	7	6	7	6		3/24/97	390	✓ 0561
		Use 'Judy'	8231448						P/Pymt	$728.00	390	✓
533288	2071	NO	JONES McINTOSH	3.10	3	3	3	3		3/24/97	186	12.5 0568
									P/Pymt	~~$336.00~~ 390	186	
332400	N/A	NO	KEYCO	0.32	0	1	0	1		3/24/97	19	✓ 0595
									P/Pymt	$56.00	30	
332520	N/A	NO	KEYSTONE	0.37	1	0	1	0		3/24/97	22	✓ 0571
									P/Pymt	$56.00	30	
332880	1890	NO	KEY STORES	0.07	0	0	0	0	USE ON-HAND	3/24/97	4	✓ ~~10~~ 1/4 0596
									P/Pymt	$7.00	4	
375878	N/A	NO	McLANE NE	11.92	12	12	12	12		3/24/97	715	0603
			(Consolidated #607865) D.Cook appt @(315)476-4021	(Letourneau will order/ Sams)						$1,344.00	720	3/27/97
094931	3509	NO	MID VALLEY	0.73	1	1	1	1		3/24/97	44	✓ 0598
									P/Pymt	$112.00	60	
442680	1576	ARRIVAL DATE	MOUNTAIN CNDY	2.37	2	3	2	3		3/24/97	142	✓ 0600
			(includes 15 SKUs WAM)						P/Pymt	$280.00	150	
447000	1052	ARRIVAL DATE	MUTUAL WHSL	0.73	1	1	1	1		3/24/97	44	✓ 0572
									P/Pymt	$112.00	60	
162800	1448	YES	N.DRESSLER (KLEIN)	7.13	7	7	7	7	(PAKAM +45 (added to 383))	3/24/97	~~426~~ 409	~~383~~ 0592
									784 P/Pymt	~~$784.00~~	~~426~~ 409	
468800	N/A	NO	NORTH COUNTRY	0.45	0	1	0	1		3/24/97	27	✓ 0559
									P/Pymt	$56.00	30	
570300	N/A	ARRIVAL DATE	SCHEIDELMAN	0.42	1	0	1	0		3/25/97	25	✓ 0562
			Tues/Thurs Delivery						P/Pymt	$56.00	30	
				35.30	36	39	38	39		SLEEVES	2334	

SW700050.XLS(2/21/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzhy0000

51845 5673

Entered 2-25-97
Becky

				DORAL (#950 Orders)					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF (12M) 16612	FF 100 (12M) 15312	LT (12M) 16112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1622									
026300	3065	NO	AUER	1	2	1	2	3,156.07 ✓	3/24/97
189600	1550	032497	ELMIRA	0	1	0	1	1,052.02 ✓	3/24/97
186360	3349	NO	F & T DISTR.	1	1	1	1	2,118.98 ✓	3/24/97
236370	N/A	NO	GRAYS WHLS	1	0	1	0	1,066.96 ✓	3/24/97
278600	NO	REQUIRED Use "Judy"	HERKIMER	7	6	7	6	13,870.47 ✓	3/24/97
533288	2071	NO	JONES McINTOSH	3	3	3	3	6,312.13 ✓	3/24/97
332400	N/A	NO	KEYCO	0	1	0	1	1,066.96 ✓	3/24/97
332520	N/A	NO	KEYSTONE	1	0	1	0	1,066.96 ✓	3/24/97
094901	3509	NO	MID VALLEY	1	1	1	1	2,104.05 ✓	3/24/97
442600	1576	032497	MOUNTAIN CNDY	2	3	2	3	5,260.10 ✓	3/24/97
447000	1052	032497	MUTUAL WHSL	1	1	1	1	2,104.05 ✓	3/24/97
162800	1448	REQUIRED Use "JUDY"	N.DRESSLER (KLEIN)	7	7	7	7	14,728.31 ✓	3/24/97
468800	N/A	NO	NORTH COUNTRY	0	1	0	1	1,066.96 ✓	3/24/97
570300	N/A	032597	SCHEIDELMAN	1	0	1	0	1,052.02 ✓	3/25/97

SMFRH:TXL8(20/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

51845 5674

COMPLETED

7057-0721

					DORAL (#950 Orders)				APRIL PROMOTION			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF (12M) 16612	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#/SKUs LIGHTERS (20/SKU) ITEM #521673	
DIV #1623												
160600	3475	ARRIVAL DATE	DONAHUE	0.78	1	1	1	1		3/24/97	47	0726
									P/Pymt	$112.00	60	
315288	1010	REQUIRED	DOWLINGS	1.63	2	2	2	2		3/24/97	98	
		Use 'JUDY'							P/Pymt	$224.00	120	
194040	3270	NO	FINKLE	3.85	4	4	4	4	163/4 463	3/24/97	231	0729
									P/Pymt	~~$448.00~~	~~240~~ 251	92/92
509977	3361	NO	H. FOURTINS	3.07	3	3	3	3		3/24/97	184	12.25 0738/0741
			(2 SHIPMENTS / PRDT & SLEEVES)						P/Pymt	~~$336.00~~ 343	184	
335710	N/A	NO	KINGSTON	0.55	1	0	1	0		3/24/97	33	2.25 0737
									P/Pymt	~~$56.00~~ 63	33	
356150	1160	NO	LAVIN CANDY	0.32	0	1	0	1		3/24/97	19	~~2.25~~ 0725
									P/Pymt	$56.00	30	
431520	N/A	NO	MOHAWK	0.17	0	0	0	0	USE ON-HAND	3/24/97	10	0730
									P/Pymt	~~$19.00~~ 21	10	3/4
647510	1601	ARRIVAL DATE	TRADING PORT	0.42	1	0	1	0		3/24/97	25	0735
									P/Pymt	$56.00	30	
619822	3481	NO	WUSTEFELD	0.20	0	0	0	0	USE ON-HAND	3/24/97	12	0734
									P/Pymt	$28.00	12	
611800	3337	NO	STD ROSENBAUM	2.42	2	3	2	3		3/24/97	145	0731
									P/Pymt	$280.00	150	
				13.40	14	14	14	14		SLEEVES	869	

SW700050.XLS(2/21/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

02/25/97 14:43 ☎910 741 3907 RJR CUS FIN SVCS 003/005

51845 5675

				DORAL (8930 Orders)					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF (12M) 15512	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1623									
160600	3475	032497	DONAHUE	1	1	1	1	✓ 2,118.98	3/24/97
315288	1010	REQUIRED Use "JUDY"	DOWLINGS	2	2	2	2	✓ 4,208.09	3/24/97
194048	3270	NO	FINKLE	4	4	4	4	✓ 8,416.17	3/24/97
509977	3361	NO	H. FOURTINS	3	3	0	0	✓ 3,156.07	3/24/97
			(2 Shipments)	0	0	3	3	✓ 3,156.07	3/31/97
335710	N/A	NO	KINGSTON	1	0	1	0	✓ 1,066.96	3/24/97
356150	1180	NO	LAVIN CANDY	0	1	0	1	✓ 1,052.02	3/24/97
647510	1601	032497	TRADING PORT	1	0	1	0	✓ 1,052.02	3/24/97
611800	3337	NO	STD ROSENBAUM	2	3	2	3	✓ 5,260.10	3/24/97

SWFWRTR.XLS(2/24/97)

ATTN: SJE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3141)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

51845 5676

COMPLETED

7058-0342

					DORAL (#950 Orders)				APRIL PROMOTION			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF (12M) 16612	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#/SKUs LIGHTERS (20/SKU) ITEM #521573	
DIV #1626												
124920	2091	NO	FRANK COLUCCI	0.07	0	0	0	0	USE ON-HAND	3/24/97	4	✓ 1/4 0342
									P/Pymt	$7.00	4	
586440	N/A	NO	SHOSHO	0.08	0	0	0	0	USE ON-HAND	3/24/97	5	✓ 1/4 0363
									P/Pymt	$7.00	5	
088080	1657	NO	J.A. CALDERON	1.18	1	1	1	1		3/24/97	71	✓ 4 3/4 0371
									P/Pymt	~~$112.00~~ /33	71	
044880	1558	NO	A.D. BEDELL	0.42	1	0	1	0		3/24/97	25	✓ 0373
									P/Pymt	$56.00	30	
655364	3273	NO	BRU-CEL	0.52	0	1	0	1		3/24/97	31	✓ 0376
									P/Pymt	$56.00	~~31~~	
081120	3444	NO	BUFFALO TOB	0.42	1	0	1	0		3/24/97	25	✓ 0360
									P/Pymt	$56.00	30	
129850	N/A	NO	COOK WHSL	0.17	0	0	0	0	USE ON-HAND	3/24/97	10	✓ 0364
	Uses On-Hand Product for All Premium Promotions								P/Pymt	~~$19.00~~ 21	10	3/4
154180	1317	NO	DERIGO SALES	1.45	2	1	2	1		3/24/97	87	✓ 0366
									P/Pymt	$168.00	90	
336660	1017	ARRIVAL DATE	E.P. KIRST	2.00	2	2	2	2		3/26/97	120	✓ 0369
									P/Pymt	$224.00	120	
331440	NO	ARRIVAL DATE	J. KERN & SONS	0.15	0	0	0	0	USE ON-HAND	3/24/97	9	✓ 0362
	Uses On-Hand Product for All Premium Promotions								P/Pymt	~~$10.00~~ 21	9	3/4
026040	1588	NO	M. ATTEA	0.20	0	0	0	0	USE ON-HAND	3/24/97	12	✓ 1 0368
									P/Pymt	$28.00	12	
317880	1084	NO	R.L. JONES	0.48	0	1	0	1		3/24/97	29	✓ 0374
									P/Pymt	$56.00	30	
842166	1926	YES	TOPS (W.FARMS)	1.60	~~2~~	~~1~~	~~2~~	~~1~~	No part	3/24/97	96	✓
									P/Pymt	$168.00	96	
649920	1519	ARRIVAL DATE	TRIPIFOODS	9.22	9	10	9	10	~~Ship 2/24/97~~	3/24/97	553	✓ 0370
	Call for appt @ (716) 822-7400 (#672483)								P/Pymt	$1,064.00	570	
				17.95	18	17	18	17		SURVEYS	1108	

SW700050.XLS(2/21/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

				DORAL (#950 Orders)					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF (12M) 16612	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1626									
088080	1667	NO	J.A. CALDERON	1	1	1	1	✓ 2,118.98	3/24/97
044860	1568	NO	A.D. BEDELL	1	0	1	0	✓ 1,052.02	3/24/97
656364	3273	NO	BRU-CEL	0	1	0	1	✓ 1,052.02	3/24/97
081120	3444	NO	BUFFALO TOB	1	0	1	0	✓ 1,052.02	3/24/97
154180	1317	NO	DERIGO SALES	2	1	2	1	✓ 3,156.07	3/24/97
336860	1017	032697	E.P. KIRST	2	2	2	2	✓ 4,208.09	3/26/97
317880	1084	NO	R.L. JONES	0	1	0	1	✓ 1,052.02	3/24/97
[redacted]									
649920	1619	032497	TRIPIFOODS	9	10	9	10	✓ 19,988.41	3/24/97

ATTN: SUE WRIGHT (FAX #2156

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3745)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

51845 5678

COMPLETED

7058-0546

					D O R A L (#950 Orders)				APRIL PROMOTION			
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	FF (12M) 16612	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE	#/SKUs LIGHTERS (20/SKU) ITEM #521573	
DIV #1638												
023880	1986	REQUIRED	ASSOC. GROC.	0.83	1	1	1	1		3/24/97	50	
		Use 'Judy'							P/Pymt	$112.00	60	✓
091800	3291	NO	CAPITAL CANDY	1.42	2	1	2	1		3/24/97	85	✓ 0547
									P/Pymt	$168.00	90	✓
211050	2085	NO	J. GALANES	0.13	0	0	0	0	USE ON-HAND	3/24/97	8	✓ 1/2 0550
									P/Pymt	$14.00	~~10~~ 8	
281200	1256	NO	HIBBERT & McGEE	1.18	1	2	1	2		3/24/97	71	✓ 0549
									P/Pymt	$168.00	90	✓
396640	3060	NO	MANCHESTER	1.75	2	2	2	2		3/24/97	105	✓ 0556
									P/Pymt	$224.00	120	✓
251520	NO	NO	N.G. GURNSEY	0.60	1	0	1	0		3/24/97	36	✓ 2.25 0552
									P/Pymt	~~$60.00~~ 63	36	✓
462720	3389	ARRIVAL DATE	N.H. TOBACCO	1.28	1	2	1	2		3/24/97	77	✓ 0555
									P/Pymt	$168.00	90	✓
204600	3255	NO	SAM FRANK INC	0.78	1	1	1	1		3/24/97	47	✓ 0553
									P/Pymt	$112.00	60	✓
648240	1835	NO	TBI	1.92	2	2	2	2		3/24/97	115	✓ 0557
									P/Pymt	$224.00	120	✓
				9.90	11	11	11	11		SLEEVES	566	
		REGION TOTALS		76.55	81	81	81	81		SLEEVES	4977	
			Region Allocation	5217	(Original Allocation: 5315)							
				-4977								
			Residual	240								

SW700050.XLS(2/21/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

				DORAL (#650 Orders)					
ACCT #	EFT NO.	PO #	ACCOUNT NAME	FF (12M) 15612	FF 100 (12M) 15312	LT (12M) 15112	LT 100 (12M) 15212	TOTAL ORDER $ AMOUNT	ARRIVAL DATE
DIV #1638									
923880	1986	REQUIRED Use 'Judy'	ASSOC. GROC.	1	1	1	1	✓ 2,104.05	3/24/97
091800	3291	NO	CAPITAL CANDY	2	1	2	1	✓ 3,178.47	3/24/97
281280	1256	NO	HIBBERT & McGEE	1	2	1	2	✓ 3,178.47	3/24/97
396640	3060	NO	MANCHESTER	2	2	2	2	✓ 4,208.09	3/24/97
251520	NO	NO	N.G. GURNSEY	1	0	1	0	✓ 1,066.94	3/24/97
462720	3389	032497	N.H. TOBACCO	1	2	1	2	✓ 3,178.47	3/24/97
204600	3255	NO	SAM FRANK INC	1	1	1	1	✓ 2,104.05	3/24/97
848240	1835	NO	TBI	2	2	2	2	✓ 4,208.09	3/24/97

SWFIN. TLJLS(2/24/97)

ATTN. SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

V21 - BPEAUD ALLOCATION TRANSFER AUDIT 03/26/97 11:08 AM
NEXT FN:

PROMOTION : 700050
TO-LEVEL<?> : 16XX (Wildcards allowed '$')
FROM-LEVEL<?>: 11XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
25	11XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
166	11XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
91	11XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
1	11XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63

Amount	From	To	Date	Promo	Item	User		Fn
3	12XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
43	12XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63

Amount	From	To	Date	Promo	Item	User		Fn
16	13XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
69	13XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
27	13XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63

Amount	From	To	Date	Promo	Item	User		Fn
90	17XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
286	17XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63
87	17XX	16XX	02/13/97	700050	DORAL B2GF LIGHTE	MACLEOD	716-634-9232	N63

51845 5680

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

V21 - BPEAUD ALLOCATION TRANSFER AUDIT 03/26/97 11:09 AM
NEXT FN:

PROMOTION : 700050
TO-LEVEL<?> : 11XX (Wildcards allowed '$')
FROM-LEVEL<?>: 16XX (Wildcards allowed '$')
DATE : _____ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User		Fn
375	16XX	11XX	02/13/97	700050	DORAL B2GF LIGHTE	DOUCETTE	508-497-2319	N63

Amount	From	To	Date	Promo	Item	User		Fn
72	16XX	12XX	02/12/97	700050	DORAL B2GF LIGHTE	SULLIVAN	908-225-3219	N63
53	16XX	12XX	02/12/97	700050	DORAL B2GF LIGHTE	SULLIVAN	908-225-3219	N63
26	16XX	12XX	02/12/97	700050	DORAL B2GF LIGHTE	SULLIVAN	908-225-3219	N63

Amount	From	To	Date	Promo	Item	User		Fn
25	16XX	13XX	02/14/97	700050	DORAL B2GF LIGHTE	LENNON	610-353-8972	N63

Amount	From	To	Date	Promo	Item	User		Fn
92	16XX	17XX	02/13/97	700050	DORAL B2GF LIGHTE	HEATH	412-257-9759	N63
171	16XX	17XX	02/13/97	700050	DORAL B2GF LIGHTE	HEATH	412-257-9759	N63
15	16XX	17XX	02/13/97	700050	DORAL B2GF LIGHTE	HEATH	412-257-9759	N63
72	16XX	17XX	02/13/97	700050	DORAL B2GF LIGHTE	HEATH	412-257-9759	N63

51845 5681

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

404 SMS404UO SALES MATERIALS SYSTEM 02/28/97 10:44

(ORDERS) ORDER INQUIRY FOR: 7059-0300 NO COMMENTS FN

ORDER STATUS: FUTURE ENTRY DATE/TIME: 97/02/28 10:43

ORDER FROM: 16XXXX SHIP TO: 1622XX / 688125 (716)634-9232

ONEIDA WHOLESALE

ROUTE 46 & TERRITORY ROAD

ONEIDA NY 13421

ORDER TOTAL	TOTAL QTY	AVAILABLE QTY	BO QTY	SHIPPED QTY
CASES...:	20	20		
WEIGHT..:	83.8000	83.8000		
SIZE....:	22.9800	22.9800		
EST COST:	444.02	444.02		

(ITEMS 1 - 1 OF 1 SHOWN)

ITEM	ORDER QTY	BO QTY	BO HELD	DESCRIPTION	DATE	STATUS
521573	20			DORAL B2GF LIGHTER-APRIL	U 970228	FUTURE

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Help SpHdl Retrn Item- Item+ Comm <--- ---> Main

Bob -
Lighters will ship to Oneida 4/1/97 w/ note "Hold for RJR Rep R. Steele"
Judy

51845 5682

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

422 SMS422N2 SALES MATERIALS SYSTEM 02/28/97 11:35
LOCATORS LIST NAME: WILS INVENTORY EXCEPTION MASTER ORDER NBR: 7059-0450
NUMBER OF LOCATIONS: 96

(Available quantity subject to change!)

(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION	PER ORDER	TOTAL REQUESTED	TOTAL AVAILABLE	TOTAL ON BACKORDER
521573	DORAL B2GF LIGHTER-A	2	192	192	

SPECIAL INSTRUCTIONS

Account Special Instructions: FILL EACH DISPLAY WITH 4 CARTONS DORAL:
1 CTN EACH: FF / FF 100 / LT / LT 100

Wilson Farms
Renee -
Arrival 4/14/97

51845 5683

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

(2 per)
Wilson farms
2 Displays
fill w/ prdt
4/14/97

51845 5684

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

5N55B2 WORKPLAN VAP TEMPLATE LISTING PAGE: 1
DATE: 97-02-20
TIME: 04:37 PM

WHOLESALER : 842166 TOPS MARKETS, INC. <DIRECT>
TEMPLATE : 700050 70400 DORAL APR LTR
TEMPLATE SEQ : 0004
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162202	162238	024864	WILSON FARMS #397/A	123 N MAIN ST	NORTH SYRACUSE	NY	13212	1		4027-0500		(315)458-1178
162602	162621	763309	WILSON FARMS #374/B	25 CHESTNUT RIDGE	ROCHESTER	NY	14624	1		4027-0500		(716)247-1419
162602	162625	764506	WILSON FARMS #323/A	304 ELMWOOD AVE	BUFFALO	NY	14222	1		4027-0500		(716)882-2555
162602	162629	764608	WILSON FARMS #321/B	3211 MAIN ST	BUFFALO	NY	14214	1		4027-0500		(716)834-4018
162602	162622	764630	WILSON FARMS #320/B	2006 DODGE RD	EAST AMHERST	NY	14051	1		4027-0500		(716)688-1685
162602	162629	764958	WILSON FARMS #314/A	1055 WALDEN AVE	BUFFALO	NY	14225	1		4027-0500		(716)897-2666
162602	162629	765384	WILSON FARMS #304/B	1650 KENSINGTON A	BUFFALO	NY	14225	1		4027-0500		(716)836-7668
162602	162625	765529	WILSON FARMS #343/A	782 ELMWOOD AVE	BUFFALO	NY	14222	1		4027-0500		(716)886-1915
162603	162629	194519	WILSON FARMS #334/B	475 FRENCH RD	CHEEKTOWAGA	NY	14227	1		4027-0500		(716)674-3488
162603	162625	396951	WILSON FARMS #307/B	1971 S PARK AVE	BUFFALO	NY	14220	1		4027-0500		(716)822-6881
162603	162625	396953	WILSON FARMS #303/A	481 ABBOTT RD	BUFFALO	NY	14220	1		4027-0500		(716)825-5253
162603	162625	396956	WILSON FARMS #308/A	2406 S PARK AVE	BUFFALO	NY	14220	1		4027-0500		(716)826-8341
162603	162625	397350	WILSON FARMS #309/B	4075 SENECA ST	WEST SENECA	NY	14224	1		4027-0500		(716)674-1944
162603	162623	440179	WILSON FARMS #333/B	3725 S PARK AVE	BLASDELL	NY	14219	1		4027-0500		(716)825-6930
162603	162622	512696	WILSON FARMS #335	4935 WILLIAM ST	LANCASTER	NY	14086	1		4027-0500		(716)681-7168
162603	162625	554353	WILSON FARMS #315/A	1540 BROADWAY ST	BUFFALO	NY	14212	1		4027-0500		(716)896-8981
162603	162625	586468	WILSON FARMS #302	975 ABBOTT RD	BUFFALO	NY	14220	1		4027-0500		(716)825-3556
162603	162623	626301	WILSON FARMS #384	4931 S. LAKESHORE	HAMBURG	NY	14075	1		4027-0500		(716)627-4008
162603	162625	765099	WILSON FARMS #305/B	1095 E LOVEJOY ST	BUFFALO	NY	14206	1		4027-0500		(716)895-9546
162603	162625	764761	WILSON FARMS #324/B	537 POTTERS RD	WEST SENECA	NY	14220	1		4027-0500		(716)823-0332
162603	162625	764965	WILSON FARMS #301/B	398 DINGENS ST	BUFFALO	NY	14206	1		4027-0500		(716)822-3378
162603	162623	765134	WILSON FARMS #331/B	4981 S. WESTERN B	HAMBURG	NY	14075	1		4027-0500		(716)648-1203
162603	162629	765599	WILSON FARMS #358/A	5990 TRANSIT RD	DEPEW	NY	14043	1		4027-0500		(716)684-3362
162604	162620	029168	WILSON FARMS #378/B	1691 CULVER RD	ROCHESTER	NY	14609	1		4027-0500		(716)482-2937
162604	162620	089393	WILSON FARMS #377/A	2300 MAIN ST E	ROCHESTER	NY	14609	1		4027-0500		(716)288-0207
162604	162621	375902	WILSON FARMS #365	622 PARK AVE	ROCHESTER	NY	14607	1		4027-0500		(716)442-0301
162604	162621	492200	WILSON FARMS #369/A	291 DEWEY AVE	ROCHESTER	NY	14608	1		4027-0500		(716)254-6597
162604	162621	542132	WILSON FARMS #368/A	1218 JAY ST	ROCHESTER	NY	14611	1		4027-0500		(716)235-2529
162604	162620	763233	WILSON FARMS #373/B	969 BAY ST	ROCHESTER	NY	14609	1		4027-0500		(716)288-0383
162604	162630	763409	WILSON FARMS #375/A	4424 LAKE AVE	ROCHESTER	NY	14612	1		4027-0500		(716)865-1092
162604	162630	763472	WILSON FARMS #376/B	2678 DEWEY AVE	ROCHESTER	NY	14616	1		4027-0500		(716)663-4510
162604	162621	763745	WILSON FARMS #379/A	890 MONROE AVE	ROCHESTER	NY	14620	1		4027-0500		(716)271-7085
162604	162620	764304	WILSON FARMS #372/A	233 RIDGE RD E	ROCHESTER	NY	14621	1		4027-0500		(716)467-1119
162604	162620	764313	WILSON FARMS #370/A	1475 NGOODMANST	ROCHESTER	NY	14613	1		4027-0500		(716)467-7148
162604	162621	764317	WILSON FARMS #371/A	884 EMERSON ST	ROCHESTER	NY	14609	1		4027-0500		(716)254-5637
162604	162620	971111	WILSON FARMS #380/B	2288 CULVER RD	ROCHESTER	NY	14609	1		4027-0500		(716)544-9448
162606	162225	128628	WILSON FARMS #383/B	131 W STATE ST	OLEAN	NY	14760	1		4027-0500		(716)372-8309
162606	162628	494775	WILSON FARMS #388/C	67 CHAUTAUQUA STR	LAKEWOOD	NY	14750	2		4027-0500		(716)763-4112
162606	162628	568309	WILSON FARMS #385	340 ALLEN ST	JAMESTOWN	NY	14701	3		4027-0500		(716)484-2119
162606	162628	765318	WILSON FARMS #386/A	1011 E 2ND ST	JAMESTOWN	NY	14701	3		4027-0500		(716)665-4139
162606	162628	765450	WILSON FARMS #387/A	518 N MAIN ST	JAMESTOWN	NY	14701	5		4027-0500		(716)664-7513
162205	162237	060217	WILSON FARMS #393/A	1122 N SALINA ST	SYRACUSE	NY	13208	2		4027-0500		(315)422-3010

5

Ship 2 Displays Per store

51845 5685

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

WHOLESALER : 842166 TOPS MARKETS, INC. <DIRECT>
TEMPLATE : 700050 70400 DORAL APR LTR
TEMPLATE SEQ : 0004
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162205	162230	072903	WILSON FARMS #395/B	101 VALLEY DR	SYRACUSE	NY	13207	1		4027-0500		(315)424-1130
162205	162237	762846	WILSON FARMS #390/A	1718 GRANT BLVD	SYRACUSE	NY	13208	1		4027-0500		(315)422-6641
162205	162237	762855	WILSON FARMS #391/B	2450 JAMES ST	SYRACUSE	NY	13206	1		4027-0500		(315)463-0938
162601	162629	058772	WILSON FARMS #327/A	2078 NIAGARA ST	BUFFALO	NY	14207	1		4027-0500		(716)873-6154
162601	162626	075900	WILSON FARMS #330/B	492 OLIVER ST	NORTH TONAWAND	NY	14120	1		4027-0500		(716)692-6266
162601	162626	226876	WILSON FARMS #360/A	1504 PINE AVE	NIAGARA FALLS	NY	14301	1		4027-0500		(716)285-2613
162601	162622	303996	WILSON FARMS #339/B	95 S TRANSIT ST	LOCKPORT	NY	14094	1		4027-0500		(716)439-0767
162601	162626	398779	WILSON FARMS #318/A	2620 NIAGARA ST	NIAGARA FALLS	NY	14303	1		4027-0500		(716)282-1163
162601	162626	398807	WILSON FARMS #306/A	1618 18TH ST	NIAGARA FALLS	NY	14305	1		4027-0500		(716)285-6061
162601	162626	398815	WILSON FARMS #361/A	1787 LOVE RD	GRAND ISLAND	NY	14072	1		4027-0500		(716)773-6000
162601	162626	422975	WILSON FARMS #351/A	2310 HYDE PARK BL	NIAGARA FALLS	NY	14305	1		4027-0500		(716)285-1618
162601	162626	451130	WILSON FARMS #337/B	1202 N. FALLS BLV	TONAWANDA	NY	14150	1		4027-0500		(716)836-4566
162601	162625	540545	WILSON FARMS #345/A	171 GRANT ST	BUFFALO	NY	14213	1		4027-0500		(716)884-6985
162601	162626	545966	WILSON FARMS #338/B	837 NASH RD	NORTH TONAWAND	NY	14120	1		4027-0500		(716)694-0038
162601	162622	587981	WILSON FARMS #336	43 LINCOLN PARK D	TOWN TONAWANDA	NY	14223	1		4027-0500		(716)836-5019
162601	162626	597988	WILSON FARMS #348	6880 PLAZA DR	NIAGARA FALLS	NY	14304	1		4027-0500		(716)731-2584
162601	162626	672425	WILSON FARMS #332	533 NIAGARA ST	TONAWANDA	NY	14150	1		4027-0500		(716)693-2979
162601	162622	675049	WILSON FARMS #341	741 KENMORE AVE	BUFFALO	NY	14223	1		4027-0500		(716)446-0312
162601	162626	719002	WILSON FARMS #730	1490 ELMWOOD & SH	TONAWANDA	NY	14150	1		4027-0500		
162601	162626	764621	WILSON FARMS #322/A	433 DIVISION ST	NORTH TONAWAND	NY	14120	1		4027-0500		(716)694-9322
162601	162626	765000	WILSON FARMS #311/A	402 NIAGARA ST	NIAGARA FALLS	NY	14303	1		4027-0500		(716)285-4497
162601	162629	765214	WILSON FARMS #346/A	584 ONTARIO ST	BUFFALO	NY	14207	1		4027-0500		(716)873-4788
162601	162626	765224	WILSON FARMS #352/A	9101 NIA. FALLS B	NIAGARA FALLS	NY	14304	1		4027-0500		(716)297-2053
162601	162626	765226	WILSON FARMS #354/A	2824 PINE AVE	NIAGARA FALLS	NY	14301	1		4027-0500		(716)285-1058
162601	162626	765283	WILSON FARMS #355/C	6955 WARD RD	NORTH TONAWAND	NY	14120	1		4027-0500		(716)694-6394
162601	162626	765421	WILSON FARMS #347/B	2550 MILLERSPORT	GETZVILLE	NY	14068	1		4027-0500		(716)688-1208
162601	162625	765439	WILSON FARMS #344/A	256 FOREST AVE	BUFFALO	NY	14213	1		4027-0500		(716)886-6499
162601	162629	765566	WILSON FARMS #342/B	2458 DELAWARE AVE	BUFFALO	NY	14216	1		4027-0500		(716)873-4478
162601	162626	765575	WILSON FARMS #329/A	115 BROAD ST	TONAWANDA	NY	14150	1		4027-0500		(716)692-0249
162601	162626	923391	WILSON FARMS #359/A	7610 BUFFALO AVE	NIAGARA FALLS	NY	14304	1		4027-0500		(716)283-2246
162602	162622	128343	WILSON FARMS #340/B	1623 EGGERT RD	AMHERST	NY	14226	1		4027-0500		(716)837-5469
162602	162629	396989	WILSON FARMS #319/A	281 PARKSIDE AVE	BUFFALO	NY	14214	1		4027-0500		(716)834-3974
162602	162629	397297	WILSON FARMS #357/C	755 DICK RD	CHEEKTOWAGA	NY	14225	1		4027-0500		(716)684-0022
162602	162629	397958	WILSON FARMS #317/A	2761 HARLEM RD	CHEEKTOWAGA	NY	14225	1		4027-0500		(716)891-8138
162602	162629	397961	WILSON FARMS #316/B	889 BEACH RD	CHEEKTOWAGA	NY	14225	1		4027-0500		(716)634-0246
162602	162630	404674	WILSON FARMS #367	3400 RIDGE RD W	ROCHESTER	NY	14626	1		4027-0500		(716)227-7844
162602	162629	535521	WILSON FARMS #312/B	3428 BAILEY AVE	BUFFALO	NY	14215	1		4027-0500		(716)835-0774
162602	162629	535523	WILSON FARMS #356/A	2275 GENESEE ST	BUFFALO	NY	14211	1		4027-0500		(716)894-5175
162602	162630	566891	WILSON FARMS #389	3336 LATTA RD	ROCHESTER	NY	14626	1		4027-0500		(716)723-6149
162602	162622	615913	WILSON FARMS #363	4950 HARLEM RD	AMHERST	NY	14226	1		4027-0500		(716)839-4667
162602	162630	700398	WILSON FARMS #750	15 LAKE AVE	HILTON	NY	14468	1		4027-0500		(716)392-8110
162602	162630	710613	WILSON FARMS #382	505 E MAIN ST	BATAVIA	NY	14020	1		4027-0500		(716)045-0143

PAGE BREAK TOTAL ACCOUNTS 84 TOTAL QUANTITY 96

TEMPLATE TOTAL ACCOUNTS 84 TOTAL QUANTITY 96

********** END OF REPORT FOR PROMOTION 700050 **********

Renee -
This is for Doral B2G Lighters.
Do you want lighters shipped directly to stores (no product ordered) or do you want product ordered & lighters shipped to Tops warehouse?
Judy

5

51845 5686

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

N31 - BPEN31S1 WORKPLAN PROGRAMS QUANTITIES 1 OF 1 01/31/97 - 14:28:39.0

Terr	Acct	Name	City	VAP	Chn	Sugg	Revised	Error Message
162206	688125	ONEIDA WHOLESALE	ONEIDA		Y			NON-RETAIL ACCT

20 SKUs of to Lighters be shipped "Hold for RQR Rep R. Steele"

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Lgoff

Ship Remainder to Retail Reps 'Ship To's'

Ordered # 7059-0300 Arrival 4/1/97

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Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

BPEN82MA

R. J. REYNOLDS TOBACCO COMPANY
BUSINESS PLANNING AND EXECUTION

PAGE: 1
DATE: 97-02-07
TIME: 02:52 PM

PROMOTION : 700050 DORAL B2GF LIGHTER PROGRAM-APR PROMOTION SUMMARY REPORT
DRIVE PERIOD: 70400

	NO OF ACCOUNTS	TOTAL SKUS	TOTAL OFFERS	ALLOCATION CASES	ALLOCATION OFFERS
16XXXX 16 BUFFALO REGION				5,315	106,300
VAP					
CHAIN	1,428	1,537	30,740		
INDEPENDENTS	2,079	3,112	62,240		
.P TOTAL	3,507	4,649	92,980		
NON-VAP					
CHAIN	356	91	1,820		
INDEPENDENTS	2,955	28	560		
NON-VAP TOTAL	3,311	119	2,380		
TOTAL CHAINS	1,784	1,628	32,560		
TAL INDEPENDENTS	5,034	3,140	62,800	TOT COMMITTED:	95,360
TOTAL ACCOUNTS	6,818	4,768	95,360	TOT REMAINING:	10,940

54 SKU's

2-20-97

Judy, Any residuals Break up evenly For Region RR's → Utilize RR's ship to Locations.

Thanks,
RM

51845 5688

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000

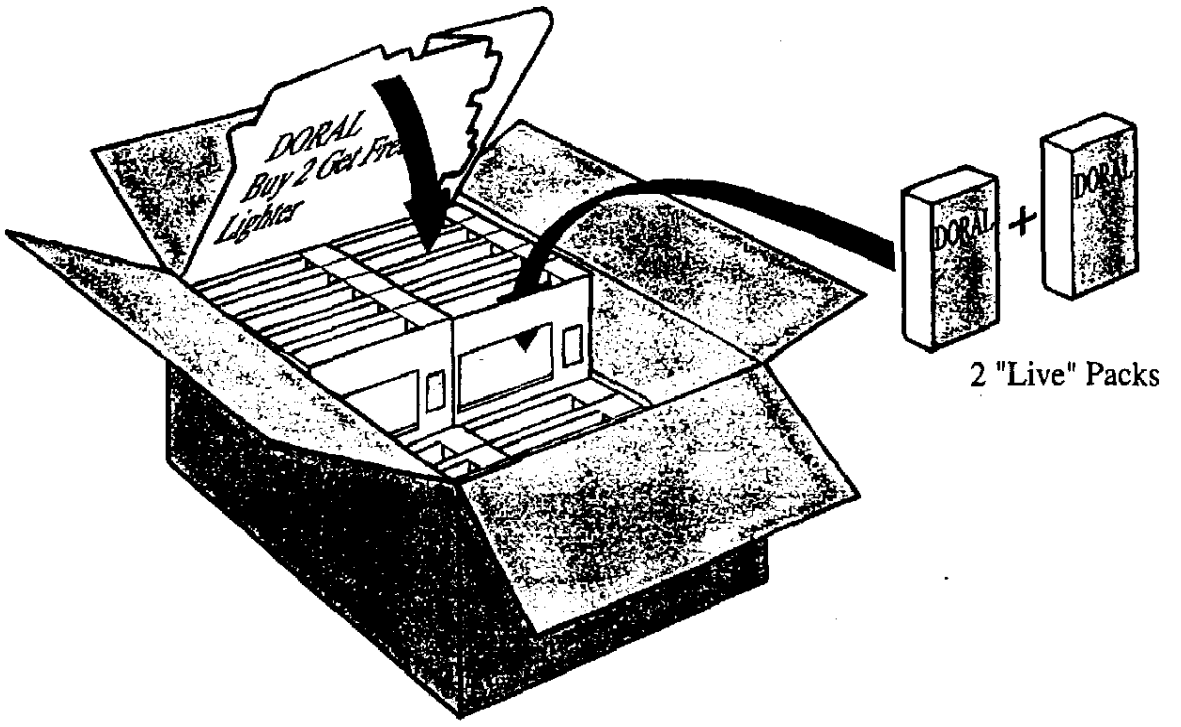
WHOLESALER PACKING INSTRUCTIONS

VALUE ADDED PROMOTIONS - 2ND QTR.'97

April DORAL B2GF Lighter

STEPS

1. Open DORAL B2GF Lighter shipping case.
2. Add 2 "live" DORAL packs of same brand style to each sleeve.
3. Fold display header card down.
4. Close and tape case.
5. Ship to retailer.



2 "Live" Packs

Item: # 521573
Description: DORAL B2GF Lighter April Display/POS Kit

Brand Style						
Number of Cartons						

51845 5689

Source: https://www.industrydocuments.ucsf.edu/docs/tzny0000